PERSONAL INFORMATION

Tudosie Ștefan

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🌐 www.stefancristian.com

Sex Male | Date of birth 17 Nov 1991 | Nationality Romanian

WORK EXPERIENCE

Apr 2017–Aug 2017

Site Acquisition Agent (SAQ)

RCS & RDS / Digi Mobil
Nicolae Dimitri Cocea 2A, 500010 Brașov (Romania)
www.rcs-rds.ro

- Identifying stakeholders with potential for the companies interest within a specified search area;

- Responsible for wireless site candidate identification, due diligence;

- Coordination with the people responsible for radio frequency (RF) engineering, zoning, and construction;

- Negotiating on behalf of the company on the duration, financial concern and other aspects to be taken in consideration regarding the contract for the lease;

- Ability to handle all related aspects for the cell sites assigned;

Business or sector Telecommunications Provider

Oct 2015–Apr 2017

Door-to-door salesperson

RCS & RDS / Digi Mobil
Nicolae Dimitri Cocea 2A, 500010 Brașov (România)
www.rcs-rds.ro

- Conducting promotion and sale / resale of all the services found in the companies and associated group of companies portfolio, at the clients doorstep and/or points of presence of the company, according to the rules of promotion and marketing services of the company;

- Signing on behalf of the company and its group of companies of which it is approved, company documents for achieving collaboration with customers (contracts, addendum, etc.) regardless of the type of service provided;

- Implementing sales strategy agreed by the company, for customers that come into contact (new or existing);

- Keeping an inventory of the stock of goods and an inventory of the stock of promotional material placed at his disposal;

- Offering daily and weekly reports, and all the documents drafted with subscribers based on protocol;

Business or sector Telecommunications provider

Sep 2012–Jul 2016

Web & Graphics Designer

Joker Tattoo Parlor S.R.L
Zizinului 14, 500414 Brașov (România)
www.facebook.com/jokertattoobv/

- Designing graphics and visual images for print;

- Creating / Modifying images for tattoos

- Branding, designed the logo, flyers, posters, visit cards, vouchers

- Suggesting / offering ideas of tattoos for the clients

Dec 2013–Jun 2014	Graphic designer (Volunteer)

Grupul Iubim Brașovul (NGO)
Nisipului de Jos 2, Brașov (România)
www.facebook.com/Iubim.Brasovul.Oficial1

- Developing graphics and visual images for print;

- Presenting the design to be reviewed;

- Incorporating changes recommended by the board of administration;

- Reviewing designs for errors before printing or publishing them;

Business or sector Information and communication

Jul 2010–Present	Freelance Web and Graphics Designer / Wordpress Theme Developer

- Identifying the client's needs to ensure the final product meets the requirements;
- Planning, creating and coding web pages, using both non-technical and technical skills to produce websites that fit the customer's requirements;
- Designing graphics, animations and manipulating digital photographs;
- Presenting initial design ideas to clients;
- Coding using a variety of software;
- Working with different content management systems;
- Providing a friendly search engine optimization (SEO) of the product;
- Registering web domain names and organizing the hosting of the website;
- Responsible for the maintenance of the websites including post-sales technical support;

Nov 2008–Sep 2009	Actor (Volunteer)

Projects Abroad Brașov (NGO)
Calea București 10B, 500365 Brașov (România)
www.projects-abroad.co.uk/volunteer-destinations/volunteer-romania/#staff

- Preparing for and attending auditions;

- Learning lines and rehearsing;

- Working alongside other volunteers, as a team, to ensure a satisfying efficiency of the whole

- Researching or undertaking activities to help prepare for a part;

- Performing for a live audience;

- Performing in a studio or 'on location' for film, television, internet broadcast;

EDUCATION AND TRAINING

Sep 2017–Present	AP Multimedia Design and Communication

Zealand Institute of Business and Technology
Lyngvej 19-25, 4600 Køge (Denmark)
www.zibat.dk

Oct 2013–Jun 2016	College Degree in Sociology

Universitatea Transilvania din Brașov, Facultatea de Sociologie și Comunicare
Bulevardul Eroilor 25, 500030 Brașov (Romania)
www.unitbv.ro

Jun 2013	Baccalaureate Diploma

Colegiul Tehnic "Mircea Cristea"
Turnului 3, 500152 Brașov (România)
www.mirceacristea.ro

Sep 2007–Jun 2010	**Telecommunications Technician Certificate of Professional Competence**
	Colegiul Tehnic "Mircea Cristea" Turnului 3, 500152 Brașov (România) <u>www.mirceacristea.ro</u>

Sep 2007–Jun 2010	**English Certificate of Professional Competence**
	Colegiul Tehnic "Mircea Cristea" Turnului 3, 500152 Brașov (România) <u>www.mirceacristea.ro</u>

PERSONAL SKILLS

Mother tongue(s)   Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C1
German	B1	B1	A1	A1	A1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
<u>Common European Framework of Reference for Languages</u>

Communication skills

Team work:

- Able to operate smoothly and efficiently within a group;

- Ability to encourage and inspire other team members to perform better, as sometimes was the case while working in a team at RCS&RDS;

Mediating skills:

- Voluntary participation;

- Discussions between the parties in conflict, impartial, helping those involved to understand each other's point of view and settle to an agreement;

- Equal opportunities for all participants to speak and explain their perspective;

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Independent user	Proficient user

<u>Digital competences - Self-assessment grid</u>

- Competent with the Microsoft Office 2013 Excel, Word, PowerPoint;

- Proficient user of Adobe Photoshop CC / Lightroom 6 / Illustrator CC / Adobe Premiere Pro CC;

- Good understanding of Javascript (jQuery), SQL and PhP;

- Good understanding of various Content Management Systems (CMS) such as Wordpress, phpBB, PrestaShop;